CHINA & JAPAN IMMERSION:
FORGING NEW PARTNERSHIPS
BEIJING, SHANGHAI & TOKYO
JUNE 2016
Participants in this tour will receive extraordinary access to the most cutting-edge projects in Beijing, Shanghai and Tokyo.

Through VIP dinners and convenings over the course of the tour, participants will meet with the top developers and investors in the three markets, leading to longstanding professional relationships.
Join ULI Northwest on an immersive tour of three major Asian markets: Beijing, Shanghai and Tokyo. Prepare for exclusive access to new projects, executive-level investors and developers, and insights into direct investment between North America and Asia.

All three cities rank consistently as Asia’s most important markets for investment and development driven by a combination of urban planning, cultural mix, and diverse economies. The tour will include three days as a delegate to the ULI Asia Pacific Summit in Shanghai, an international conference featuring property tours and sessions with industry leaders.

The tour is specifically designed for upper-level executives in real estate, design, planning, and related fields from the private and public sectors.

BY JOINING THE STUDY TOUR, YOU WILL HAVE:

> Direct access to the most exciting projects and properties.
> Valuable insights from Asian investors on their capital placement strategies in North America.
> Insider perspective on the latest trends driving development.
> Participation in the three day ULI Asia Pacific Summit in Shanghai. The Summit brings together more than 500 decision makers from all sectors of the real estate industry, including institutional investors, funders, developers, advisers, planners, architects and city leaders. The Summit provides the ideal forum for real estate and land use professionals from across the region to share ideas and exchange best practices. For further details on the conference program refer to the conference website: apacsummit.uli.org.

The study tour will not only feature innovative development and investment strategies, but also access to global real estate experts. This is an extraordinary opportunity to ask questions and network with the most influential leaders in the real estate industry.
## ITINERARY
### JUNE 11 - 14

<table>
<thead>
<tr>
<th>Date</th>
<th>Activity</th>
<th>Description</th>
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<tbody>
<tr>
<td>JUNE 11 SATURDAY</td>
<td>OPTIONAL ARRIVAL FOR CULTURAL TOURS IN BEIJING</td>
<td>Arrival for optional cultural tours &gt; Hotel: Raffles Beijing</td>
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<tr>
<td>JUNE 12 SUNDAY</td>
<td>OPTIONAL BEIJING CULTURAL TOURS; STANDARD ARRIVAL</td>
<td>Tour of Great Wall &gt; Tour of Summer Palace and other cultural sights &gt; Welcome dinner &gt; Standard arrival date &gt; Hotel: Raffles Beijing</td>
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<tr>
<td>JUNE 13 MONDAY</td>
<td>BEIJING TOURS</td>
<td>Hutong morning walking tour &gt; Tour of Beijing Central Business District &gt; Tour of Sanlitun Taikooli &gt; Tour of Forbidden Palace &gt; Tour of Zhongguancun technology hub &gt; Developer and investor dinner &gt; Hotel: Raffles Beijing</td>
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<tr>
<td>JUNE 14 TUESDAY</td>
<td>HIGH SPEED RAIL TO SHANGHAI</td>
<td>High speed rail to Shanghai &gt; Tour of Hongqiao Hub by Shui On Land &gt; Visit Planning Museum and Xintiandi &gt; Walking tour &gt; Developer and investor dinner &gt; Hotel: Jing An Shangri-La</td>
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<tr>
<td>Date</td>
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<tr>
<td>JUNE 15</td>
<td>ULI ASIA PACIFIC SUMMIT</td>
<td>&gt; Summit sessions including Innovation and Future Tech Forum</td>
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<tr>
<td>WEDNESDAY</td>
<td></td>
<td>&gt; Networking reception</td>
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<td></td>
<td></td>
<td>&gt; Hotel: Jing An Shangri-La</td>
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<tr>
<td>JUNE 16</td>
<td>ULI ASIA PACIFIC SUMMIT</td>
<td>&gt; ULI Asia Pacific Summit</td>
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<tr>
<td>THURSDAY</td>
<td></td>
<td>&gt; Hotel: Jing An Shangri-La</td>
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<td></td>
<td>ULI ASIA PACIFIC SUMMIT &amp; PROJECT</td>
<td>&gt; Tour of Life Hub at Daning</td>
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<td>TOURS</td>
<td>&gt; Tour of Knowledge &amp; Innovation Community</td>
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<td>&gt; Visit to Shanghai Tower, tallest building in Shanghai</td>
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<td>&gt; Tour of residential development project</td>
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<td></td>
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<td>&gt; Visit to Shanghai Expo and French Concession</td>
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<td></td>
<td></td>
<td>&gt; Hotel: Jing An Shangri-La</td>
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| JUNE 18      | FLIGHT TO TOKYO                    | > Arrive midday  
> Personal time  
> Hotel: Imperial Hotel Tokyo                                                |
| SATURDAY     |                                    |                                                                            |
| JUNE 19      | TOKYO TOURS                        | > Nippon Professional Baseball League Game: Yomiuri Giants vs. Chiba Lotte Marines at Tokyo Dome  
> Sumida River Tour  
> Organized cultural tours of Tokyo focusing on history, food and retail development  
> Hotel: Imperial Hotel Tokyo                                                   |
| SUNDAY       |                                    |                                                                            |
| JUNE 20      | TOKYO TOURS                        | > Roppongi Hills tour  
> Tour of Mori Art Museum  
> Developer and investor dinner  
> Hotel: Imperial Hotel Tokyo                                                  |
| MONDAY       |                                    |                                                                            |
| JUNE 21      | STANDARD DEPARTURE; OPTIONAL TRIP TO KYOTO | > Standard departure for North America  
> Optional bullet train trip to Kyoto  
> Evening tours of Kyoto  
> Hotel: Kyoto ryokan                                                           |
| TUESDAY      |                                    |                                                                            |
| JUNE 22      | CULTURAL TOUR OF KYOTO             | > Cultural tours, including visits to historic temples and gardens  
> Hotel: Kyoto ryokan                                                           |
| WEDNESDAY    |                                    |                                                                            |
| JUNE 23      | CULTURAL TOUR OF KYOTO             | > Cultural tours  
> Transport from Kyoto to Osaka International Airport                           |
| THURSDAY     |                                    |                                                                            |
TRANSPORT
Participants will be required to organize their own international flights arriving in Beijing Sunday evening, June 12, and departing Tokyo on Tuesday, June 21 or later. Participants will also be required to obtain their own visa for China. No visa is required for Japan.

The high-speed rail train ride from Beijing to Shanghai as well as the flight from Shanghai to Tokyo will be organized and paid for as a part of the overall registration fee. Transfers to and from the airport for the Shanghai to Tokyo flight will be organized, and paid for, by ULI.

PRESENTATION MATERIAL
All participants will be provided with presentation material on the projects visited, including all relevant background material.

COSTS
$9,500 Registration Fee

COSTS INCLUDE:
• ULI Asia Pacific Summit registration
• Mobile Workshops during the Asia Pacific Summit
• High-speed rail ticket from Beijing to Shanghai
• Flight from Shanghai to Tokyo
• Airport transfers on June 18 (for departure from Shanghai and arrival in Tokyo)
• 5 star hotels with single accommodation for nine (9) nights
• Meals: breakfast, select lunches and a developer and investor dinner in each city
• Please note the time difference. China is 15 hours ahead of Pacific Standard Time. To arrive on June 12, a participant will need to leave North America on June 11

OPTIONAL CULTURAL TOURS
Participants have the option of spending an extra day in Beijing at the beginning of the trip, in addition to an extra 2 days in Kyoto at the end of the trip. Included in these add-on days will be cultural sightseeing tours, lodging, and transportation.
BEIJING: $500  KYOTO: $1250
BOOKINGS
For more information on how to register, please contact us.

ULI Northwest
Northwest@ULI.org
(206) 224-4500

PAYMENT
Registration along with full payment will be required no later than May 6, 2016.
ABOUT ULI

The Urban Land Institute provides leadership in the responsible use of land and in creating and sustaining thriving communities worldwide. ULI is an independent non-profit organization supported by more than 37,000 members representing the entire spectrum of real estate and land use disciplines working in private enterprise and public service.

ULI facilitates an open exchange of ideas, information and experience among industry leaders and policy makers dedicated to creating better places.

For further details refer to uli.org