

The mission of the Urban Land Institute (ULI): Shape the future of the built environment for transformative impact in communities worldwide. ULI is an independent global nonprofit supported by members representing the entire spectrum of real estate development and land use disciplines.

Asia Pacific Technology & Innovation Council Meeting Thursday, 30 May 2024,1:30-4:30 PM JST Tokyo Midtown Conference Centre Room 4, 4F 9-7-1 Akasaka, Minato-ku, Tokyo, Japan

Council Leadership

- Co-Chair: Raymond Chow, Director, Chow Brothers Co
- Co-Chair: Ariel Shtarkman, Founder, Orca Capital Ltd; Managing Partner, Undivided Ventures

AGENDA

- 1:15 PM Networking
- 1:30 PM Virtual participants log in
- 1:45 PM Introduction and Welcome
- 2:00 PM Exploring the Japanese Real Estate CVC sector What are the Most Important Investment Themes for Japanese Corporates? Presentation and conversation with <u>Fumiaki Sato</u>, Tokyu Fudosan Holdings
- 2:30 PM **Inbound and Outbound Exploring the Japanese Proptech Opportunity** Presentation by three Proptech startups – local Japanese, pan-Asian and European; and discussion on the opportunities and challenges in scaling in the Japanese real estate markets Startup Presentations:
 - Yukihiko Ito, Founder, GOYOH
 - Dustin Jefferson Onghanseng, Founder, <u>uHoo</u>
 - Daniel White, CEO and Founder, Gentian
- 3:00 PM **Q&A and roundtable discussion**
- 3:30 PM Refreshments
- 4:00 PM Summary and Conclusion
- 4:30 PM Meeting concludes