



The mission of the Urban Land Institute (ULI): Shape the future of the built environment for transformative impact in communities worldwide. ULI is an independent global nonprofit supported by members representing the entire spectrum of real estate development and land use disciplines.

Hospitality Development Council Meeting

Thursday, 30 May 2024, 1:30-5:00 PM JST

Tokyo Midtown Conference Centre

Room 5, 4F 9-7-1 Akasaka, Minato-ku, Tokyo, Japan

ULI Asia Pacific Hospitality Development Council Leadership

Co-Chair: [Andrew Heithersay](#), Partner, Managing Director, SC Capital Partners Pte Ltd

Vice Chair: [Andrew MacGeoch](#), Partner, Head of Asia Real Estate and Infrastructure, Bryan Cave
Leighton Paisner LLP

Vice Chair: [Daniel Voellm](#), CEO & Founder, AP Hospitality Advisors

Japan HDC Leadership

Co-chairs: [Sarah Bader](#), IIDA, LEED AP, Representative in Japan, Principal, Gensler

[Seth Sulkin](#), Chief Executive Officer at Pacifica Capital KK, Pacifica Hotels GK

Agenda

- 1:30 PM **Light lunch and networking**
- 1:45 PM **Virtual participants log in**
- 2:00 PM **Welcome, introductions, preliminaries**
ULI Asia Pacific and ULI Japan HDC Co-chairs [Seth Sulkin]
- 2:10 PM **Presentation & Discussion**
[Tom Sawayanagi](#), Specially Appointed Professor, College of Tourism - Department of Tourism and Hospitality Management at Rikkyo University
- 3:10 PM Break | Afternoon refreshments
- 3:30 PM **Acquisitions, Deals what is on the horizon?**
Brief deal overview and open discussion
- 4:45 PM **Closing Remarks - [Sarah Bader]**
Meeting concludes
- 5:30 PM **JANU Tokyo Tour**
15–20-minute ride and/or walk to the Hotel
- 6:30 PM **Dinner at JANU Tokyo**
Only 20 seats available-- first come, first served basis. Please register in advance via
Neyzielle Cadiz
- 9:00 PM Dinner Concludes (hard stop)