Stay Connected and Informed

Meet the Right People
65% of delegates are senior real estate professionals

Stay Informed
Learn about the latest trends through interactive forums, site tours, keynote presentations and panel discussions

Gain Exposure to Global Perspectives
International speakers sharing new ideas from around the world

Find the Whole Industry under One Roof
500+ delegates from 15 countries representing all real estate sectors and disciplines

DELEGATE PROFILE

500+ Delegates
65% Senior Executives
15 Countries Represented

35% Developers
25% Finance/Investment
15% Government/Nonprofit
25% Professional Services
Belong to a community committed to exchanging ideas and experiences and learning best practices in an atmosphere of trust and open sharing. The 37,000 members across 82 countries represent every profession in the industry, including developers, investors, advisers, architects, lawyers, and public officials. Members also save 25 percent on the nonmember rate for the conference.

**Become a ULI Member**

…and be part of a global network

**Become a Sponsor**

…and position your company as an industry leader

Connect with more than 500 real estate leaders, associate your brand with a high-quality programme, and raise your profile with all industry sectors in an effective, cost-efficient manner. Become a supporter of the leading Asia Pacific real estate event and increase your brand visibility.

[asia.uli.org/join](http://asia.uli.org/join)

[apacsummit.uli.org](http://apacsummit.uli.org)
Day 1: Wednesday, 15 June

AM  ULI Talks: When Members Talk, Content Happens
In these sessions, ULI members talk to each other about specific real estate sectors, trends, or themes. These member-to-member exchanges are where ULI’s best content happens. The groups are small (40-60 people) and the formats are engaging. “Provocateurs” set the scene for each discussion. ULI members share their experience and perspectives candidly. Discussion leaders moderate. The 2016 ULI Talks are:
- Investment
- Mixed-Use Development
- Sustainability

Hotel Development Council Meeting (invitation only)

PM  ULI Asia Pacific/JLL Capital Markets Forum (lunch meeting; invitation only)
ULI Talk: City planning
ULI Forum: What’s Trending? Innovation, Technology, Real Estate
The world is changing fast, and the industry is traditionally slow to adapt. This interactive forum builds on discussions at the ULI–World Economic Forum Leadership Symposium on Real Estate and the Fourth Industrial Revolution.

VIP Kickoff Reception (invitation only)
Leadership Dinner (invitation only)

Day 2: Thursday, 16 June

9:00  How Megacities Are Changing the Map of the World
Geopolitical futurist Parag Khanna foresees a world in which megacities, supply chains, and connective technologies redraw the map away from states and borders.

Parag Khanna, Managing Partner, Hybrid Reality

9:30  One Belt, One Road: The Real Estate Perspective
Chinese President Xi Jinping’s “One Belt, One Road” initiative is meant to spur economic development along the overland and maritime Silk Road economic belt that connects China with Southeast Asia, Africa, and Europe. In his keynote address, Vincent Lo shares his perspective on what this transformational initiative means for the business world and, in particular, the real estate industry.

Vincent Lo, Chairman, Shui On Group

10:30  Keynote
Rob Speyer, President and Chief Executive Officer, Tishman Speyer

11:00  Urban Regeneration: Unlocking Opportunities to Drive Sustainable Growth
Compact cities with vibrant mixed-use districts linked to transit are well positioned to compete for industry, talent, tourism, and investment. Sprawling new-town development strategies can work but they create challenges. Refocusing on the city with urban regeneration initiatives provides opportunities for the private sector while enhancing the competitiveness of the city. This approach represents the next phase of development in Asia.
12:00  **Real Estate in the “New Normal” World**
A panel of ULI’s global leaders brings closure to the morning program. How will this “new normal” world affect our businesses, industry, and cities? What can ULI members do now to stay ahead of the curve? How can our industry deliver the solutions?

12:45  **General Networking Luncheon**

12:45  **ULI Asia Pacific Women’s Leadership Initiative Luncheon**

14:00  **Demographics InfoBurst: Asia’s Aging Population and the Implications for Urban Development**

14:15  **The Stores of the Future: Combining E-Commerce with In-Store Shopping**
How are retailers and developers responding to the blurring of digital and physical and using online channels to increase awareness and subsequently drive consumers into physical stores? This panel will look at what innovative and forward-looking retailers and owners are thinking about and doing as they feel their way through this shifting landscape.

15:00  **Beyond the Hype: The Shared Economy and Your Business Model**
Have you thought about the shared economy yet? If not, it is time. In a highly interactive format, we present experience from entrepreneurs and well-established firms that are finding new opportunities in the sharing economy. This session will provide examples of strategies that seem to work and insights from experience with what doesn’t.

16:00  **Asian Capital Flows and Investment Trends: Perspectives from Capital Sources**
Globalization of capital for the real estate industry is an established trend that continues at an ever-accelerating pace. Asian investors are an increasingly powerful force as their capital flows span the globe in search of new opportunities and attractive returns. The emergence of homegrown institutional money in Asian markets has changed the investing dynamic in various ways. This panel will provide an overview of active sources of Asian real estate investment capital in the global marketplace. Both emerging and established investors will share insights on their investment strategies and a perspective on how they can work with project sponsors and developers.

17:00  **Closing Keynote—The Start-Up City: Business and Cities in the Global Economy**
**Gabe Klein**, former Commissioner of the Chicago Department of Transportation and author of Start-up City
Succeeding in the new economy is the challenge. Cities are evolving rapidly and compete globally. Businesses have to be nimble and think ahead. Millennials don’t know what they want—but they want it fast, customized, and flexible. And technology is the big gamble. Get it right, great. Get it wrong and you’ll pay. What’s the secret?

Based on his unique combination of experiences as a food truck entrepreneur, a Zipcar executive, and the head of transportation for the cities of Chicago and Washington, D.C., Gabe Klein will deliver provocative remarks that are anchored in delivering results—for cities, business, and people.

17:45  **Networking cocktails**

**Day 3: Friday, 17 June**
Explore iconic and cutting-edge real estate and cultural projects in Shanghai. A variety of half-day and full-day project tours to warehouse/distribution centers, transit-oriented mixed-use projects, and residential developments will be offered.
Join more than 500 real estate industry leaders from across the Asia Pacific region.

Featured Speakers

**Henry Cheng**
CEO & Executive Director
Chongbang Group

**Goodwin Gaw**
Managing Principal and Chairman
Gaw Capital

**Dr Cheong Koon Hean**
Chief Executive Officer
Housing and Development Board, Singapore

**Stuart Grant**
Senior Managing Director
Blackstone

**Dr Liu Thai Ker**
Chairman | Senior Director
Centre for Liveable Cities | RSP Architects & Engineers

**Parag Khanna**
Managing Partner
Hybrid Reality

**Vincent H. S. Lo**
Chairman
Shui On Group, Shui On Land Limited

**Wai Keong Loh**
Managing Director & Co-Head (Asia)
GIC Real Estate

**Rob Speyer**
President and Chief Executive Officer
Tishman Speyer

**Gabe Klein**
Former Commissioner of the Chicago Department of Transportation
Author of Start-up City

**François Trausch**
Chief Executive Officer
Allianz Real Estate

**Lynn C. Thurber**
Chairman
LaSalle Investment Management

**Group discount of 10% applies for 3 or more summit registrations!**
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ULI Asia Pacific Summit  
June 15–17, 2016 | Shanghai, China

Register for the Conference

REGISTRATION FORM
Mr/Mrs/Ms  First name________________ Last name_________________
Position________________ Company ___________________
Street address ____________________________________________
City ____________________________ State/province ______ Zip/postal code_____
Country______ Tel. ____________ E-mail __________________

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- ULI Member
- Nonmember
- Registration + Associate Membership
- Registration + Full Membership

Private
- USD 1,950 or
- RMB 12,635
- USD 2,550 or
- RMB 16,525
- USD 2,240 or
- RMB 14,515
- USD 2,650 or
- RMB 17,170

Public/Nonprofit/Academia
- USD 1,300 or
- RMB 8,425
- USD 1,600 or
- RMB 10,370
- USD 1,445 or
- RMB 9,365
- USD 1,640 or
- RMB 10,630

Under 35 (proof of age required)
- USD 1,300 or
- RMB 8,425
- USD 1,600 or
- RMB 10,370
- USD 1,445 or
- RMB 9,365
- USD 1,640 or
- RMB 10,630

Corporate Members*
- USD 1,650
- RMB 10,695
- N/A
- N/A

Corporate Members* (Public and Under 35)
- USD 1,100
- RMB 7,125
- N/A
- N/A

PAYMENT OPTIONS—BANK TRANSFER OR CHEQUE

For remittance in USD or HONG KONG DOLLARS:
- Bank transfer to ULI–the Urban Land Institute’s bank account (ULI receipts issued)
  Account Name: ULI–the Urban Land Institute
  Beneficiary Bank: Bank of America N.A. Hong Kong
  Bank Address: 20/F, Kowloon Commerce Centre, Kwai Hing, Kowloon, Hong Kong
  Account No.: 81869014 (overseas wire); 055-757-81869014 (local wire)
  SWIFT: BOFAHKHX

For remittance in CHINESE YUAN:
- Bank transfer to EEC Beijing Ltd’s bank account (Fapiao is issued upon request)
  Account Name: EEC Beijing Ltd
  Bank address: Bank of China Beijing, Guanghua Lu Sub-Branch, 1/F Haiguan Building, 10 Guanghua Road, Beijing, P.R. China.
  Account No.: 3363 5601 0261
  SWIFT: BKCH CNBJ110

For remittance in JAPANESE YEN: (USD 1 = JPY 120)
Please contact ULI.Japan@uli.org

Payment remarks:
1. Please note all bank transfer fees will be paid by
   the individual themselves and that when transfers are made
2. Please send deposit receipt to us via fax number
   +852 3017 5595 for record

Payment by CHEQUE (HKD):
- Cheque made payable to ULI–the Urban Land Institute and mail to Room 3418, Jardine House, 1 Connaught Place, Central, Hong Kong

PAYMENT POLICY
Payments can be made by cheque (HKD), bank transfer (USD/HKD/RMB/JPY) or credit card ONLINE (USD/HKD). Full payment must be received prior to the conference. For more information regarding administrative polices such as complaint and refund, please email to ULI_APSummit@uli.org or call +852 2886 1620.

REGISTRATION INSTRUCTIONS
Be sure to provide your E-mail address. By doing so, an E-mail confirmation containing information regarding how to reserve your hotel room will be sent within 72 hours of receipt of your completed registration.

CONTACT US
Email: ULI_APSummit@uli.org  Telephone: +852 2886 1620

CANCELLATION POLICY
- All cancellations must be made in writing—proof of receipt will be required. E-Mail: ULI_APSummit@uli.org or fax to ULI at (852) 3017 5595. Verbal requests for refunds will not be accepted.
- Cancellation of a meeting registration does not constitute cancellation of a hotel room. Please be sure to handle both separately.
- Any cancellation received more than fourteen (14) days prior to the conference will be subject to a charge of 50% of the fee already paid or the full registration fee.
- Any cancellation received within 14 days of the conference, we regret that no refunds will be given.
- Registrations can be transferred to another eligible member of your organization at no extra charge. All requests must be made in writing.
- If a registration is transferred from a ULI member to another ULI member, the member fee will apply. If a registration is transferred from a ULI member to a nonmember, the nonmember fee will apply.
- ULI reserves the right to alter the programme without notice including the substitution, alteration or cancellation of speakers and / or topics and / or the alteration of the dates of the event.
- ULI is not responsible for any loss or damage as a result of a substitution, alteration, postponement or cancellation of an event.